

Portfolio Update

Q1 2025

Hamish Maxwell, Investment Specialist

Your capital is at risk. Past performance is not a guide to future returns.

00:00:00

Hello, I'm Hamish Maxwell, an investment specialist with Scottish Mortgage. Thanks for watching this portfolio update, to the first quarter of 2025.

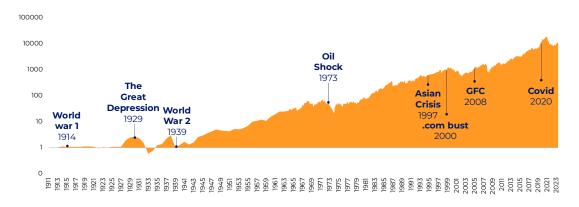
I'll bring you up to speed on how we think about withstanding stormy markets including why our time horizon can be an advantage I'll touch on long-term growth themes in the portfolio, including the rise of autonomous technology and digitalisation of global finance I'll mention returns and some trading activity, including how short-term volatility while painful can create opportunity.

Our purpose at Scottish Mortgage is simple – to maximise total returns over the long term. To do that, we aim to offer a liquid and low-cost portfolio of the world's most exceptional public and private growth companies.

We invest for the long term and we've been active stock pickers since 1908 so through two world wars, pandemics and some big market shocks.



Scottish Mortgage has been investing through volatile times since 1909



Source: Baillie Gifford & Co. Data shown from December 1910 to June 2024. Rebased to 1 at December 1910. Logarithmic scale. 1 910-1926. Market value of investments not stated and cannot be deduced. NAV per share calculated on book value and thus probably unders tated.



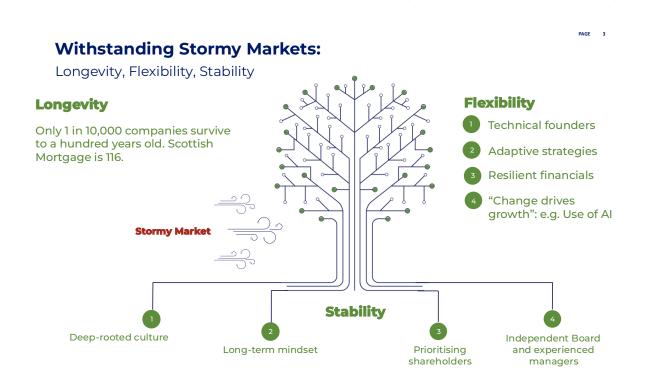


This chart shows our strong returns over a century notwithstanding shorter periods of volatility.

We usually avoid commenting on short-term macro noise, but President Trump's tariffs are significant, sparking a real change in global trade and greater uncertainty.

No one knows how things will unfold, and we are not speculating. When markets fall, we don't panic. Instead, we stay calm and carefully assess our portfolio and the world around us.

Scottish Mortgage has characteristics that we think can help to withstand stormy markets: these include longevity, stability, and flexibility.



Only 1 in 10,000 companies survives to be a hundred years old.

With 116 years of experience Scottish Mortgage and its manager Baillie Gifford are among a small cohort of companies to surpass a century in age reflecting an ability to navigate challenging times.

Stability comes from the deep roots of our culture, of long-termism, of prioritising shareholders and of being guided by an independent board and experienced





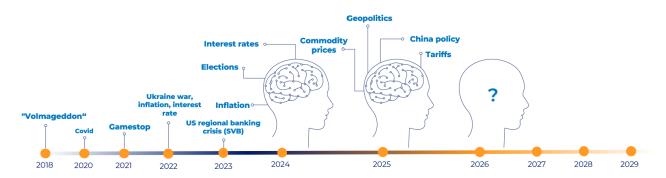
investment managers. It also comes from confidence that over the long-term, earnings drive share price.

Flexibility in a changing world comes from our investments in companies led by technical leaders and founders, with adaptive strategies, resilient financials and innovation fuelled growth, as we'll examine.

Market Short-Termism, Versus Long-Term Structural Growth Trends

PAGE 4

Market Short-Term Preoccupation:



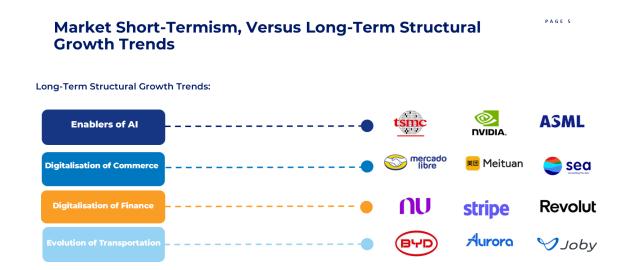
There remains a clear contrast between market short-term preoccupations and valuable long-term growth trends.

On the one hand, the market's attention span which typically operates in short cycles.

Last year it was elections and inflation. Now it's tariffs and trade wars. Beyond that, a question mark. Short-term worries are inherently unpredictable. On the other hand, a more compelling story long-term, structural growth trends.







Such as, the enablers of artificial intelligence. Our holdings NVIDIA, TSMC, and ASML, are building the AI infrastructure.

Digitalisation of the economy continues, with ecommerce champions like Latin America's MercadoLibre and Asia's Meituan and SEA Ltd.

Global finance is being transformed, such as by our holdings NuBank, Stripe and Revolut. And an evolution in transportation is underway, including electric vehicles by BYD, autonomous trucking by Aurora, and air taxis by Joby.

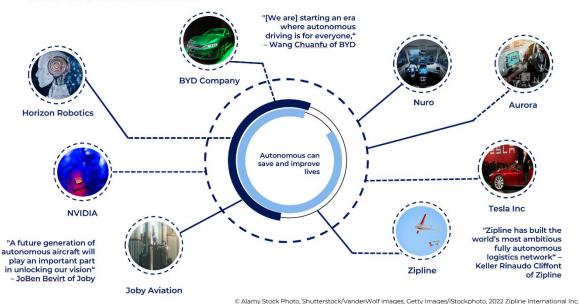
Let's look at a couple of our long-term growth themes.

The rise of autonomous technology represents one of the most transformative growth themes in the world.

We're at an inflection point, where autonomous systems have the potential to save and improve lives, such as with ground transportation, logistics and aviation.



Rise of Autonomous

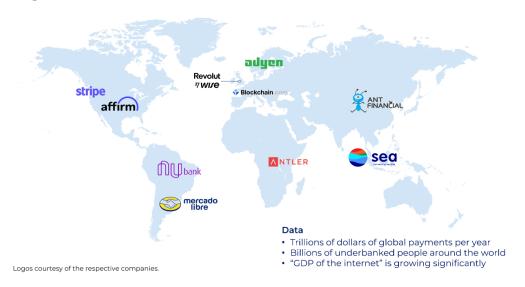


Companies like BYD and Nuro, are creating advanced autonomous driving while NVIDIA and Horizon Robotics provide technologies to support the advance. Zipline's autonomous drone delivery and Aurora's autonomous trucks are redefining logistics.

Joby Aviation is pioneering electric air taxis with a view to autonomous – what a great potential for urban mobility.

The digitalisation of finance is another of the world's most transformative trends.

Digitalisation of Global Finance







We have exciting investments including Stripe and Affirm in North America Nubank and MercadoLibre in Latin America Adyen, Revolut and Wise in Europe and Ant Financial and Sea Group in Asia.

These companies are revolutionising banking and commerce including trillions of dollars in payments and improved financial inclusion for billions of underbanked people.

The rapid growth of the so-called 'GDP of the internet' further underscores this important trend.

If you want to beat the market, you need different views to the market. Our high active share shows we are different.

And while we are more concentrated than the market, it's in a different way.

Our top 10 is 45 per cent of the portfolio and it does include US tech giants Amazon and Meta.

But there is a world of opportunities. From Emerging Markets, we have exciting ecommerce platforms MercadoLibre, Pinduoduo, and Meituan.

From Europe, we have exotic sports cars from Ferrari and audio streaming from Spotify which we've owned since it was private.

We can have up to 30 per cent in private companies, which is a real differentiator. Our largest holding is the private company SpaceX which is making amazing progress in space logistics and satellite internet connectivity.

And given its main customers are government and large telecoms and there's no proper rival to its Starlink satellites SpaceX is arguably less susceptible to brand pressure than Tesla.

From China we have ByteDance another of the world's largest private companies and owner of TikTok. ByteDance is changing how digital content is produced and consumed.

Our private allocation was 28 per cent at the end of March. Our valuations are updated at least once a quarter and they have been updated again after some of the recent volatility.

A word on performance.





We don't usually comment on short periods but we did recently enter a sharp period of volatility.

In response to US tariffs, trillions of dollars fell from global markets. Beginning in the Americas this spread around the world. Scottish Mortgage has not been immune. In Q1, Scottish Mortgage experienced volatility in line with its benchmark. This could remain for a time.

However, meaningful progress takes place over 5-10 years or more. It's pleasing that our long-term returns have been so strong. Our last 10 years of cumulative portfolio returns was 320 per cent to the benchmark's 180 per cent.

These were driven by a few big winners growing multiples of our original investment. Such as NVIDIA, Ferrari, ASML, and Amazon.

Progress continued in 2024, when our portfolio grew 24 per cent to the benchmark's 20 per cent.

Positive contributors last year included NVIDIA, Spotify and Meituan – all making excellent progress.

There's also been our share buyback announced in March 2024 of at least £1bn, which remains ongoing. This had been helping to narrow a greater than usual discount though the discount is currently volatile along with the broader market.

The board believes that it's in the long-term interests of shareholders to manage discount and premium volatility over time.

The recent market sell off has been sudden and indiscriminate Global companies will be seeking to optimise their supply chains We're interested in where the stock market is getting it wrong.

For example, in electric vehicles if BYD is subject to the tariffs on China, it could still one day sell 10mn cars or more a year outside the US, including autonomous and rapid charge technology.

And while large software companies may be immune from certain tariffs second order effects could be felt on things like advertising.

Unlike much of the market we think it's important to carefully analyse these things.





On trading activity, we expect turnover to remain low. However, volatility, though painful, can provide opportunities.

We recently bought Revolut the revolutionary British digital bank that offers a range of streamlined services, at low cost.

We made *follow up* investments, including BYD, which has become the world's leading electric vehicle company. And Coupang, the impressive Korean ecommerce platform.

We funded these by some reductions. From Tesla we took over £700m and NVIDIA £1bn over the last 12 months, taking them to much smaller sizes in the portfolio.

We also reduced health care pioneer Tempus AI, data analytics company Cloudflare, and MercadoLibre, as share price growth allowed capital use elsewhere.

We think the portfolio is well-positioned for long-term growth. And encouragingly, it displays characteristics that can help to withstand difficult markets.

Our holdings have greater capitalisation on average than the market. They have lower debt levels than the market. They are reinvesting more in growth than the market. And their earnings and sales growth has been stronger than the market which is the main driver of share price over the long term.

We're interested in growth that is exceptional, resilient and adaptive. In summary, at Scottish Mortgage, we aim to offer something distinctive: a liquid and low-cost portfolio of the world's most exceptional public and private growth companies.

We are committed to navigating challenging markets with a focus on long-term opportunities.

By investing in exceptional companies that are driving transformative trends like autonomous technology and financial digitalisation we aim to create exceptional long-term value for our shareholders.

Thanks for your time.





Annual Past Performance To 31 March each year (net %)

| | 2021 | 2022 | 2023 | 2024 | 2025 |
|-------------|-------|-------|-------|------|------|
| Share Price | 99.0 | -9.5 | -33.6 | 32.5 | 6.0 |
| NAV | 111.2 | -13.2 | -17.8 | 11.5 | 11.4 |
| Benchmark* | 39.6 | 12.8 | -0.9 | 21.0 | 5.5 |

Source: Morningstar, total return, sterling. *FTSE All World Index (GBP). Past performance is not a guide to future returns.

Risk Factors

The Trust invests in overseas securities. Changes in the rates of exchange may also cause the value of your investment (and any income it may pay) to go down or up.

Unlisted investments such as private companies, in which the Trust has a significant investment, can increase risk. These assets may be more difficult to sell, so changes in their prices may be greater.

The Trust invests in emerging markets, which includes China, where difficulties with market volatility, political and economic instability including the risk of market shutdown, trading, liquidity, settlement, corporate governance, regulation, legislation and taxation could arise, resulting in a negative impact on the value of your investment.

Regulatory Information

This content was produced and approved at the time stated and may not have been updated subsequently. It represents views held at the time of production and may not reflect current thinking. Read our Legal and regulatory information for further details.

A Key Information Document is available by visiting our Documents page. Any images used in this content are for illustrative purposes only.

This content does not constitute, and is not subject to the protections afforded to, independent research. Baillie Gifford and its staff may have dealt in the investments concerned. The views expressed are not statements of fact and should not be considered as advice or a recommendation to buy, sell or hold a particular investment.

Baillie Gifford & Co and Baillie Gifford & Co Limited are authorised and regulated by the Financial Conduct Authority (FCA). The investment trusts managed by





Baillie Gifford & Co Limited are listed on the London Stock Exchange and are not authorised or regulated by the FCA.

Baillie Gifford Asia (Hong Kong) Limited 柏基亞洲(香港)有限公司 (BGA) holds a Type 1 licence from the Securities and Futures Commission of Hong Kong to market and distribute Baillie Gifford's range of collective investment schemes and closedended funds such as investment trusts to professional investors in Hong Kong.

Baillie Gifford Asia (Singapore) Private Limited (BGAS) is regulated by the Monetary Authority of Singapore as a holder of a capital markets services licence to conduct fund management activities for institutional investors and accredited investors in Singapore. BGA and BGAS are wholly owned subsidiaries of Baillie Gifford Overseas Limited, which is wholly owned by Baillie Gifford & Co.

Europe

Scottish Mortgage Investment Trust PLC (the "Company") is an alternative investment fund for the purpose of Directive 2011/61/EU (the "AIFM Directive"). Baillie Gifford & Co Limited is the alternative investment fund manager ("AIFM") of the Company and has been authorised for marketing to Professional Investors in this jurisdiction.

This content is made available by Baillie Gifford Investment Management (Europe) Limited ("BGE"), which has been engaged by the AIFM to carry out promotional activities relating to the Company. BGE is authorised by the Central Bank of Ireland as an AIFM under the AIFM Regulations and as a UCITS management company under the UCITS Regulation. BGE also has regulatory permissions to perform promotional, advisory and Individual Portfolio Management activities. BGE has passported its authorisations under the mechanisms set out in the AIFM Directive.

Belgium

The Company has not been and will not be registered with the Belgian Financial Services and Markets Authority (Autoriteit voor Financiële Diensten en Markten / Autorité des services et marchés financiers) (the FSMA) as a public foreign alternative collective investment scheme under Article 259 of the Belgian Law of 19 April 2014 on alternative collective investment institutions and their managers (the Law of 19 April 2014). The shares in the Company will be marketed in Belgium to professional investors within the meaning the Law of 19 April 2014 only. Any offering material relating to the offering has not been, and will not be, approved by the FSMA pursuant to the Belgian laws and regulations applicable to the public offering of securities. Accordingly, this offering as well as any documents and materials relating to the offering may not be advertised, offered or distributed in any other way, directly or indirectly, to any other person located and/or resident in Belgium other than to professional investors within the meaning the Law of 19





April 2014 and in circumstances which do not constitute an offer to the public pursuant to the Law of 19 April 2014. The shares offered by the Company shall not, whether directly or indirectly, be marketed, offered, sold, transferred or delivered in Belgium to any individual or legal entity other than to professional investors within the meaning the Law of 19 April 2014 or than to investors having a minimum investment of at least EUR 250,000 per investor.

Germany

The Trust has not offered or placed and will not offer or place or sell, directly or indirectly, units/shares to retail investors or semi-professional investors in Germany, i.e. investors which do not qualify as professional investors as defined in sec. 1 (19) no. 32 German Investment Code (Kapitalanlagegesetzbuch – KAGB) and has not distributed and will not distribute or cause to be distributed to such retail or semi-professional investor in Germany, this document or any other offering material relating to the units/shares of the Trust and that such offers, placements, sales and distributions have been and will be made in Germany only to professional investors within the meaning of sec. 1 (19) no. 32 German Investment Code (Kapitalanlagegesetzbuch – KAGB).

Luxembourg

Units/shares/interests of the Trust may only be offered or sold in the Grand Duchy of Luxembourg (Luxembourg) to professional investors within the meaning of Luxembourg act by the act of 12 July 2013 on alternative investment fund managers (the AIFM Act). This document does not constitute an offer, an invitation or a solicitation for any investment or subscription for the units/shares/interests of the Trust by retail investors in Luxembourg. Any person who is in possession of this document is hereby notified that no action has or will be taken that would allow a direct or indirect offering or placement of the units/shares/interests of the Trust to retail investors in Luxembourg.

Switzerland

The Trust has not been approved by the Swiss Financial Market Supervisory Authority ("FINMA") for offering to non-qualified investors pursuant to Art. 120 para. 1 of the Swiss Federal Act on Collective Investment Schemes of 23 June 2006, as amended ("CISA"). Accordingly, the interests in the Trust may only be offered or advertised, and this document may only be made available, in Switzerland to qualified investors within the meaning of CISA. Investors in the Trust do not benefit from the specific investor protection provided by CISA and the supervision by the FINMA in connection with the approval for offering.

Singapore

This content has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this content and any other content or material in connection with the offer or sale, or invitation for subscription or purchase, of the





Trust may not be circulated or distributed, nor may be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (i) to an institutional investor (as defined in Section 4A of the Securities and Futures Act 2001, as modified or amended from time to time (SFA)) pursuant to Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1), or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275 of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA. Where the Trust is subscribed or purchased under Section 275 by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor, securities or securities-based derivatives contracts (each term as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the securities pursuant to an offer made under Section 275 except:
- (1) to an institutional investor or to a relevant person or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(c)(ii) of the SFA,
- (2) where no consideration is or will be given for the transfer;
- (3) where the transfer is by operation of law; or
- (4) pursuant to Section 276(7) of the SFA or Regulation 37A of the Securities and Futures (Offers of Investments) (Securities and Securities-based Derivatives Contracts) Regulations 2018.

