

TRANSFORMATIONS

### **Baillie Gifford**

### **Risk factors and important information**

The views expressed should not be considered as advice or a recommendation to buy, sell or hold a particular investment. They reflect opinion and should not be taken as statements of fact nor should any reliance be placed on them when making investment decisions.

This communication was produced and approved in November 2023. It represents views held at the time of writing and may not reflect current thinking.

### **Potential for Profit and Loss**

All investment strategies have the potential for profit and loss, your or your clients' capital may be at risk. Past performance is not a guide to future returns.

Baillie Gifford & Co and Baillie Gifford & Co Limited are authorised and regulated by the Financial Conduct Authority (FCA). Baillie Gifford & Co Limited is an Authorised Corporate Director of OEICs.

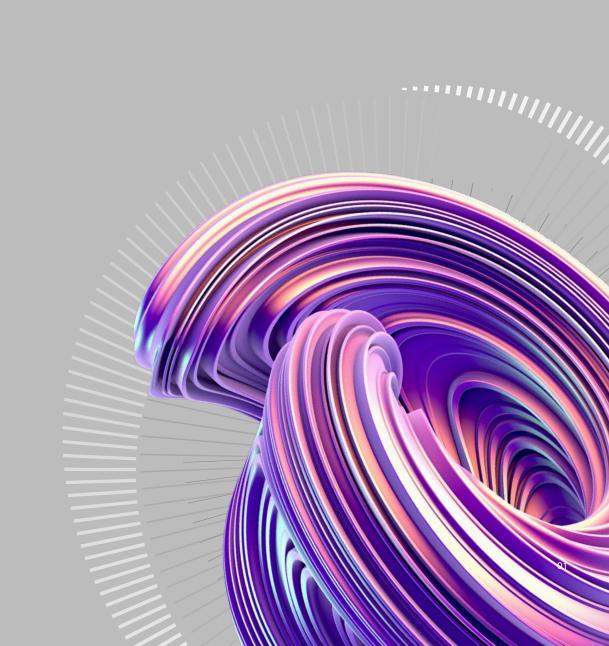
Baillie Gifford Overseas Limited provides investment management and advisory services to non-UK Professional/Institutional clients only. Baillie Gifford Overseas Limited is wholly owned by Baillie Gifford & Co. Baillie Gifford & Co and Baillie Gifford Overseas Limited are authorised and regulated by the FCA in the UK.

Persons resident or domiciled outside the UK should consult with their professional advisers as to whether they require any governmental or other consents in order to enable them to invest, and with their tax advisers for advice relevant to their own particular circumstances.

This communication contains information on investments which does not constitute independent research. Accordingly, it is not subject to the protections afforded to independent research, but is classified as advertising under Art 68 of the Financial Services Act ('FinSA') and Baillie Gifford and its staff may have dealt in the investments concerned.

All information is sourced from Baillie Gifford & Co and is current unless otherwise stated.

The images used in this communication are for illustrative purposes only.





Long Term Global Growth is a long name for a wonderfully simple approach, tried and tested over almost two decades. As bottom-up stock pickers, we champion an optimistic, long-term outlook on the future. By valuing diverse perspectives, we think differently to the market. This enables us to invest in companies poised for transformational growth, providing future-proofing during periods of rapid change.

Long Termism.

Optimism.

Thinking Differently.

**Transformational Growth.** 

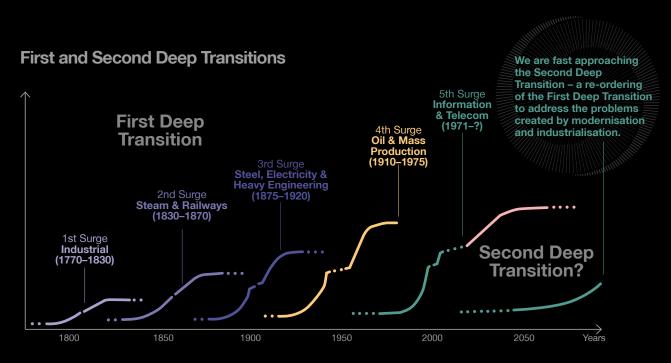
Future-proofing.

## Deep Transitions

Since the late 1700s, we have seen five surges of technological development. These surges in innovation are cumulative. What comes before sets the conditions for what comes next. This results in creative destruction, heralding new products, industries and geographies of power. Reversion to any previous mean is unlikely.

In Long Term Global Growth, we aim to invest in transformational growth companies that will drive the next surges in technological change.

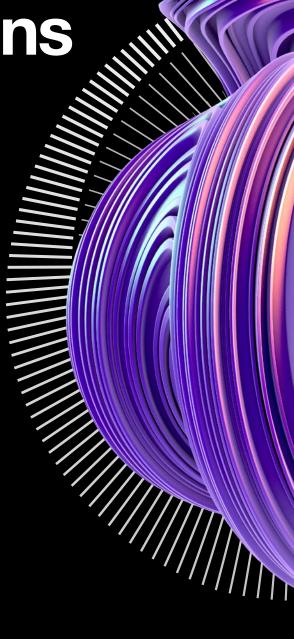
So what transformations could materialise over the coming decades?



Source: Johan Schot & Laur Kanger, Deep transitions: Emergence, acceleration, stabilization and directionality, 2018

**Transformations** 

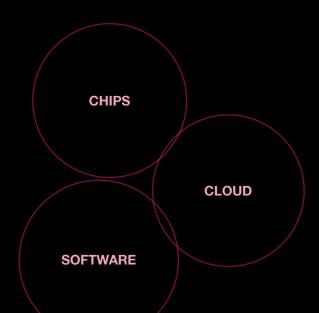
- 1. What if Al unlocks a smarter world?
- 2. What if the virtual economy overtakes the real economy?
- 3. What if clicks-and-orders displace bricks-and-mortar?
- 4. What if finance is revolutionised one byte at a time?

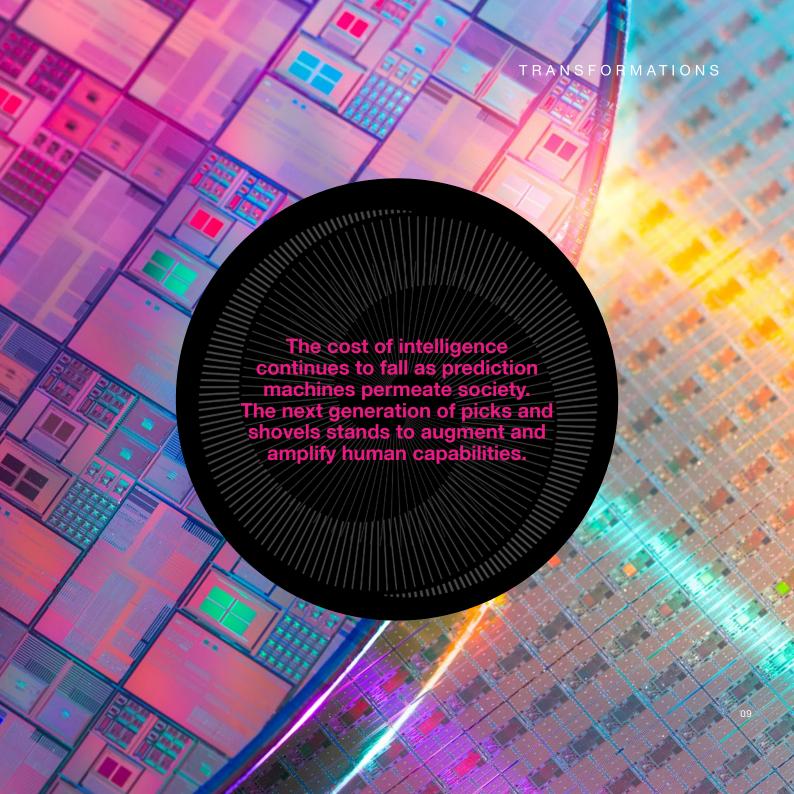




- 5. What if green is the new gold?
- 6. What if healthcare becomes codable?
- 7. What if luxury never goes out of style?

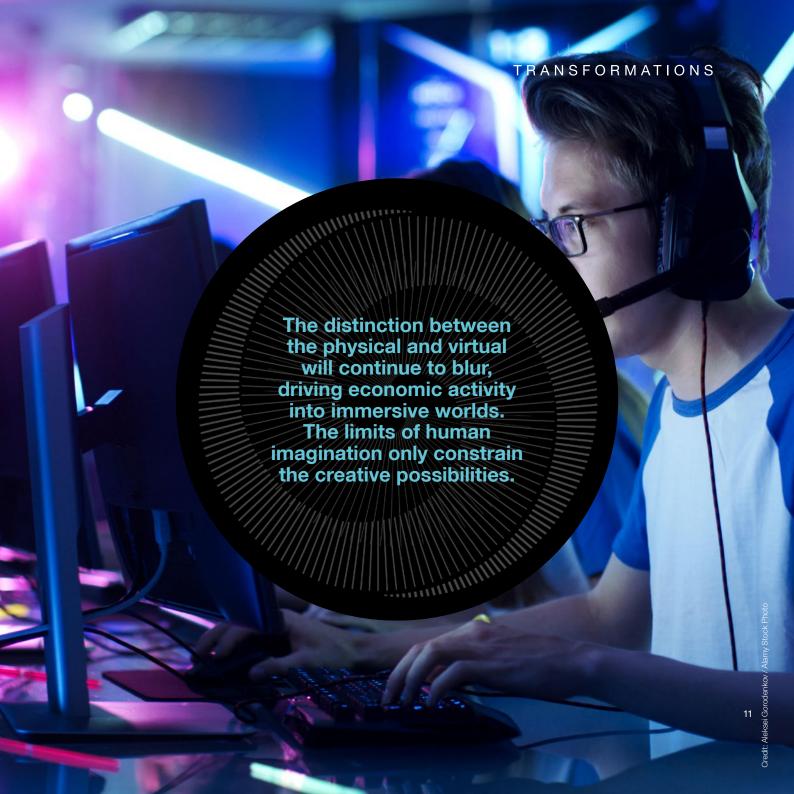
# What if Al unlocks a smarter world?





# 2 What if the virtual economy overtakes the real economy?

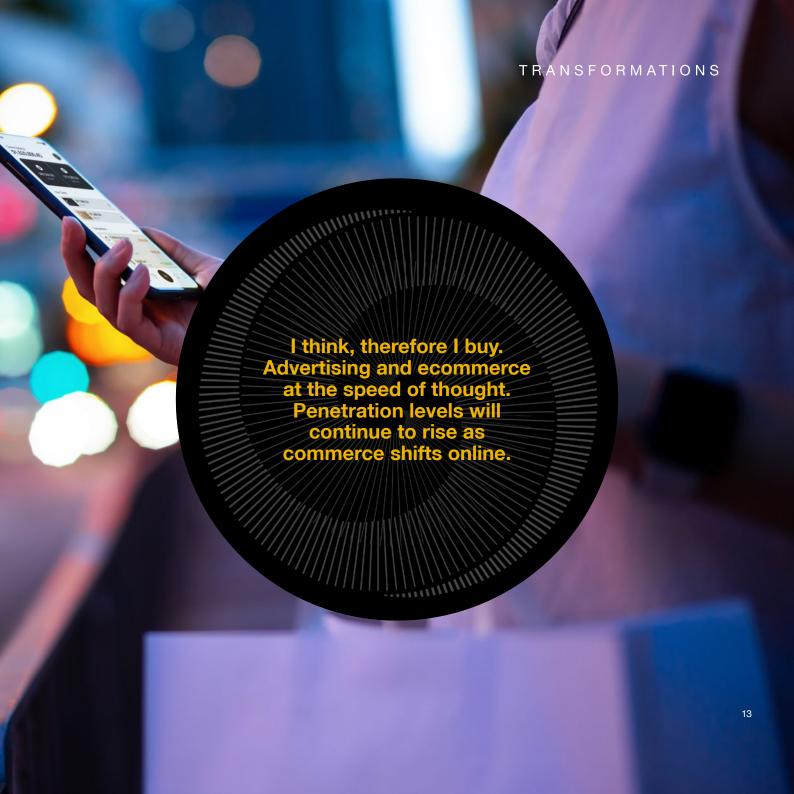




## What if clicks-andorders displace bricks-and-mortar?

DIGITAL
ADVERTISING

**ECOMMERCE** 



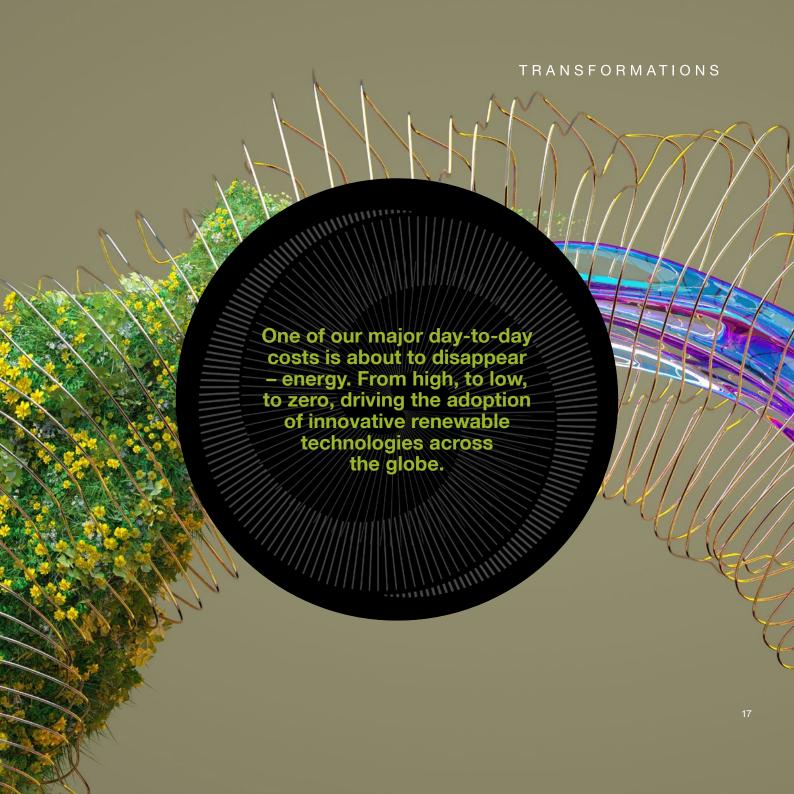
# What if finance is revolutionised one byte at a time?



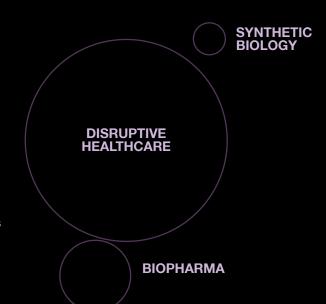


# What if green is the new gold?

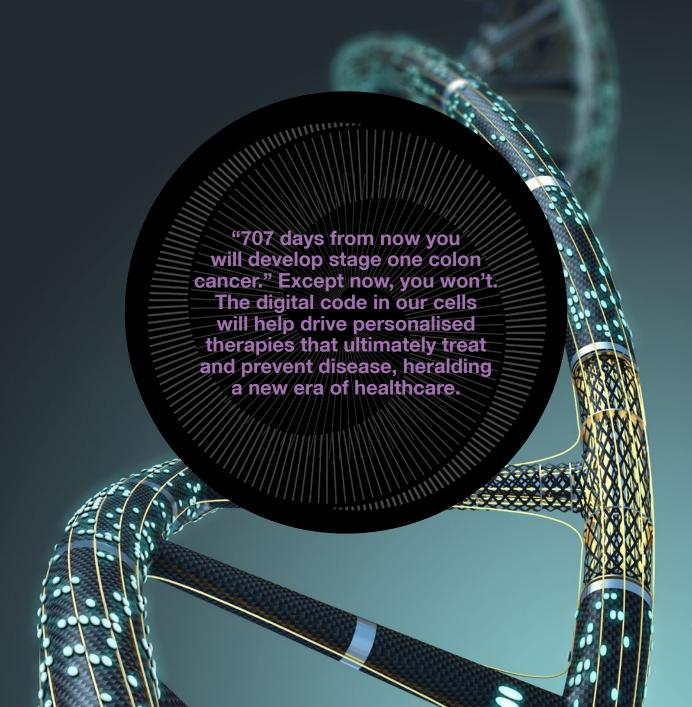




# 6 What if healthcare becomes codable?



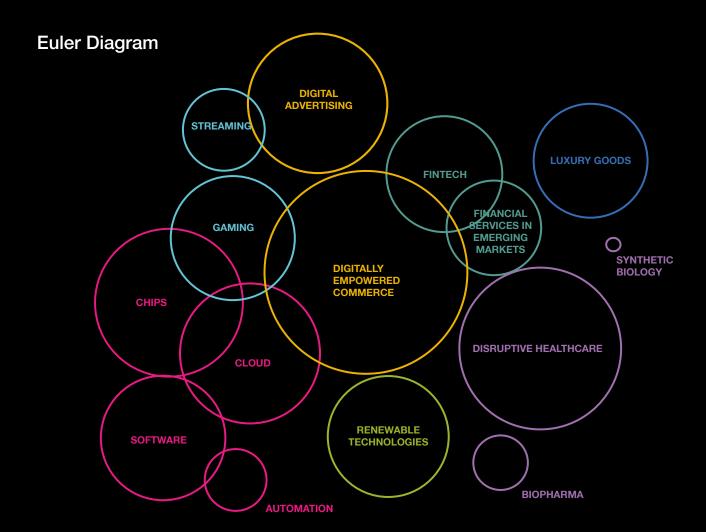
### TRANSFORMATIONS



# What if luxury never goes out of style?







### **LTGG Portfolio Contentions**

1.	Demand for powerful chips will grow	
2.	Computing will further shift to the cloud	
3.	Businesses will allocate more budget to software	
4.	Advanced automation will gain share	
5.	Gaming will gain share of leisure budgets	
6.	Streaming on-demand entertainment will gain share	
7.	Traditional brand advertising will digitise	
8.	Digitally empowered commerce will gain share	
9.	Fintechs will disrupt traditional financial service providers	
10.	Penetration of financial services will increase in emerging markets	
11.	Renewable technologies will gain share in the transportation and energy markets	

12. Disruptive technologies will transform healthcare outcomes

13. Applications for synthetic biology will grow

14. Local champions will emerge in biopharma

15. Consumption in luxury goods will grow

### Important information

### **Financial intermediaries**

This communication is suitable for use of financial intermediaries. Financial intermediaries are solely responsible for any further distribution and Baillie Gifford takes no responsibility for the reliance on this document by any other person who did not receive this document directly from Baillie Gifford.

Baillie Gifford Investment Management (Europe) Ltd (BGE) is authorised by the Central Bank of Ireland as an AIFM under the AIFM Regulations and as a UCITS management company under the UCITS Regulation. BGE also has regulatory permissions to perform Individual Portfolio Management activities. BGE provides investment management and advisory services to European (excluding UK) segregated clients. BGE has been appointed as UCITS management company to the following UCITS umbrella company; Baillie Gifford Worldwide Funds plc. BGE is a wholly owned subsidiary of Baillie Gifford Overseas Limited, which is wholly owned by Baillie Gifford & Co. Baillie Gifford Overseas Limited and Baillie Gifford & Co are authorised and regulated in the UK by the Financial Conduct Authority.

### **Hong Kong**

Baillie Gifford Asia (Hong Kong) Limited 柏基亞洲(香港)有限公司 is wholly owned by Baillie Gifford Overseas Limited and holds a Type 1 and a Type 2 license from the Securities & Futures Commission of Hong Kong to market and distribute Baillie Gifford's range of collective investment schemes to professional investors in Hong Kong. Baillie Gifford Asia (Hong Kong) Limited 柏基亞洲(香港)有限公司can be contacted at Suites 2713-2715, Two International Finance Centre. 8 Finance Street, Central, Hong Kong. Telephone +852 3756 5700.

#### South Korea

Baillie Gifford Overseas Limited is licensed with the Financial Services Commission in South Korea as a cross border Discretionary Investment Manager and Non-discretionary Investment Adviser.

#### South Africa

Baillie Gifford Overseas Limited is registered as a Foreign Financial Services Provider with the Financial Sector Conduct Authority in South Africa.

### Japan

Mitsubishi UFJ Baillie Gifford Asset Management Limited ('MUBGAM') is a joint venture company between Mitsubishi UFJ Trust & Banking Corporation and Baillie Gifford Overseas Limited. MUBGAM is authorised and regulated by the Financial Conduct Authority.

#### **Australia**

Baillie Gifford Overseas Limited (ARBN 118 567 178) is registered as a foreign company under the Corporations Act 2001 (Cth) and holds Foreign Australian Financial Services Licence No 528911. This material is provided to you on the basis that you are a 'wholesale client' within the meaning of section 761G of the Corporations Act 2001 (Cth) ('Corporations Act'). Please advise Baillie Gifford Overseas Limited immediately if you are not a wholesale client. In no circumstances may this material be made available to a 'retail client' within the meaning of section 761G of the Corporations Act.

This material contains general information only. It does not take into account any person's objectives, financial situation or needs.

### **North America**

Baillie Gifford International LLC is wholly owned by Baillie Gifford Overseas Limited; it was formed in Delaware in 2005 and is registered with the SEC. It is the legal entity through which Baillie Gifford Overseas Limited provides client service and marketing functions in North America. Baillie Gifford Overseas Limited is registered with the SEC in the United States of America.

The Manager is not resident in Canada, its head office and principal place of business is in Edinburgh, Scotland, Baillie Gifford Overseas Limited is regulated in Canada as a portfolio manager and exempt market dealer with the Ontario Securities Commission ('OSC'). Its portfolio manager licence is currently passported into Alberta, Quebec, Saskatchewan, Manitoba and Newfoundland & Labrador whereas the exempt market dealer licence is passported across all Canadian provinces and territories. Baillie Gifford International LLC is regulated by the OSC as an exempt market and its licence is passported across all Canadian provinces and territories. Baillie

Gifford Investment Management (Europe) Limited ('BGE') relies on the International Investment Fund Manager Exemption in the provinces of Ontario and Quebec.

### Israel

Baillie Gifford Overseas Limited is not licensed under Israel's Regulation of Investment Advising, Investment Marketing and Portfolio Management Law, 5755–1995 (the Advice Law) and does not carry insurance pursuant to the Advice Law. This material is only intended for those categories of Israeli residents who are qualified clients listed on the First Addendum to the Advice Law.

### bailliegifford.com/ltgg

Calton Square, 1 Greenside Row, Edinburgh EH1 3AN Telephone \*44 (0)131 275 2000 / bailliegifford.com